



Event Codes Cheat Sheet



What's the format of an event code?

[Year][Month][Last Day of the Course][Learning Fomat][Topic Code]

EX.

20210527WBAO

Learning formats:

- WB - instrutor-led online
- OL - self-paced online
- WS - spanish webinar
- State abbreviation - classroom class

Topic Codes



- AM - Agency Management
- CC - Commercial Casualty
- CML - Commercial Multiline
- CP - Comercial Property
- PL - Personal Lines
- LH- Life & Health
- ICO- Insurance Company Operations



- RA- Analysis of Risk
- RC- Control of Risk
- RF- Financing of Risk
- AD- Practice of Risk Management
- RME- Principles of Risk Management



Topic Codes



- AO - Agency Operations
- 1IC - Commercial Casualty 1
- 2IC - Commercial Casualty 2
- ELR - Elements of Risk Management
- IP - Insuring Commercial Property
- PA - Insuring Personal Auto Exposures
- PR - Insuring Personal Residential Property
- LHE - Life & Health Essentials
- PM - Personal Lines Miscellaneous



- ADM - Administering School Risks
- FSR - Funding School Risks
- MEA - Measuring School Risks
- HAN - Handling School Risks
- FUN - Fundamentals of Risk Management



- EVRM - Evaluating & Protecting the Lifestyle
- PCRM - Personal Client Risk Management
- PARM - Practical Application of Personal Risk Management
- UCRM - Understanding Coverage Differences
- WNRM - Winning the business: the art of presentation



Topic Codes



- RGS - Ruble Graduate Seminar
- RMG - Online MEGA (CIC/CRM/CPRM)
- RMGC - Online MEGA (CISR/CSRM)
- RMGO - On Demand MEGA (CIC/CRM/CPRM)
- RMGOC - On Demand MEGA (CISR/CSRM)



- ESPC - Introduction to Property & Casualty
- ESCP - Introduction to Commercial Property
- ESCC - Introduction to Commercial Casualty
- ESBH - Introduction to Employee Benefit Healthcare
- ESBO - Introduction to Employee Benefits - Overview
- ESBR - Introduction to Employee Benefit Retirement Plans
- ESCM - Introduction to Commercial Miscellaneous Exposures
- ESLH - Introduction to Life & Health Insurance
- ESPA - Introduction to Personal Auto Insurance
- ESPR - Introduction to Personal Residential Insurance



- 16AR - Advanced Risk Management
- 16CO - Contractors
- 16CY - Cyber Risk
- 16ER - Executive Risk
- 16FB - Food & Beverage
- 16TK - Truckers
- TKS - Truckers II
- 16HC - Healthcare Providers
- 16LC - Large Commercial
- 16LG - Legal Concepts



Topic Codes



- 2DS or 3DS - Dynamics of Selling - 2 days
- 2DM or 3DM -Dynamics of Sales Management
- 2DC or 3DC - Dynamics of Agency/Company Relationships
- DMAS - Dynamics Master Sales Trainings